



PowerAdvocate provides market and cost intelligence to energy companies to optimize financial results. We combine best-in-class information, innovative technology, and consulting services to produce superior market intelligence. Since 1999, we have helped asset-intensive clients achieve operational and financial excellence, increase profitability, and optimize business performance. Today, we deliver consulting solutions and software-as-a-service through our Energy Intelligence Platform which expands the energy value chain in Power Generation, Transmission, Distribution, Oil and Gas, Petrochemical and Renewables.

JOB TITLE: Energy Consulting Manager

DEPARTMENT: Client Services

LOCATION: San Francisco

SUMMARY: Deliver innovative thinking supported by detailed analytics, market research, subject matter expertise and use of our software tools to help our energy clients make effective supply chain and capital project execution decisions.

ESSENTIAL DUTIES & RESPONSIBILITIES: Coordinate with client supply chain management, PMOs, project executives and engineering teams as they design and implement supply chain and capital project procurement solutions.

- Primary Duties and Responsibilities (Serving our Clients)
 - Execute market research to assess supply and demand factors influencing our clients' strategic business decisions
 - Provide deep analysis of quantitative and qualitative data and synthesize results into meaningful conclusions to help our clients make strategic procurement and capital project decisions
 - Support the bidding processes for large capital project contracts and supply chain strategic initiatives, including: performing pricing analysis, coordinating bidder correspondence, designing and orchestrating bidder negotiations and implementing contracting efforts
 - Use the PowerAdvocate Energy Intelligence Platform software tools to analyze spend, build custom cost models, forecast escalation, manage eSourcing bid events and support many of our other consulting solutions. This often requires training our clients to harness the value of the PowerAdvocate software tools that they license in addition to using the tools to empower your own work.

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- Up to 80% travel to client sites primarily in the U.S. and Canada is required (*e.g.*, a typical work week requires Monday -Thursday travel, although some engagements require significantly less on-site presence)
- Managers are asked to take increasing responsibility managing internal and client teams as they gain experience and progress towards promotion to Director
- Secondary Duties and Responsibilities
 - Participate in internal Practice Areas designed to grow and organize our knowledge base, educate others and improve our solutions for specific energy sectors
 - Assist with PowerAdvocate technology improvements and sales and marketing efforts
 - Other duties assigned to meet business needs

EXPERIENCE & EDUCATION:

- Exceptional analytical, problem solving, project management and time management skills
- Effective communication and interpersonal skills appropriate for a large spectrum of clientele
- Works well in a team environment
- Ability to learn quickly and adapt based on the needs of clients and PowerAdvocate
- BS/BA with a focus in engineering, science or business; graduate level engineering, science or MBA degree is preferred
- Over four years of experience with Owners in or suppliers serving the energy industry , particularly in a Business Operations or Engineering function within the Power, Oil & Gas and Petrochemical sectors

This position does not provide visa sponsorships

Power Advocate offers a complete package of rewarding programs, including competitive salaries and customized benefits. We'll also provide you with extensive training, education and information resources to help you develop in your career.

If you are interested in becoming part of our team, please apply online at <http://careers.poweradvocate.com/careers/>

At PowerAdvocate, we celebrate differences and are committed to leveraging the diverse backgrounds and perspectives of our workforce to provide opportunities for our employees, our clients and our business. We are an Equal Opportunity Employer – F/M/D/V.